

New Unfranchise Owner Training Worksheet

Dr. Terry White

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\_\_\_\_\_  
Name: \_\_\_\_\_ UFO ID# \_\_\_\_\_ QDate: \_\_\_\_\_

1. What are the three required Trainings?
2. How many income centers do you start with as a New UFO?
3. How do you Qualify your BDC and what does that mean?
4. What does BV mean?
5. What does IBV mean?
6. What is your start date?
7. What is your Q Date?
8. What are your next 4 quarter or Q Date Periods?
  1. From \_\_\_\_\_ to \_\_\_\_\_
  2. From \_\_\_\_\_ to \_\_\_\_\_
  3. From \_\_\_\_\_ to \_\_\_\_\_
  4. From \_\_\_\_\_ to \_\_\_\_\_
9. When are your next 4 form 1000's deadline purge date? If you do the form 1000 thirty days early as you should, what would that date be?
  1. \_\_\_\_\_
  2. \_\_\_\_\_
  3. \_\_\_\_\_
  4. \_\_\_\_\_
  1. \_\_\_\_\_
  2. \_\_\_\_\_
  3. \_\_\_\_\_
  4. \_\_\_\_\_
10. Why is it best to do your form 1000 early?
11. What does it mean to Activate?
12. What do you need to do to remain Qualified and Active?
  1. \_\_\_\_\_
  2. \_\_\_\_\_
  3. \_\_\_\_\_
13. What does MPCP mean and what is it?
14. How do you earn a Management Bonus?

15. When did you last go to a Local Seminar? \_\_\_\_\_ District? \_\_\_\_\_ Regional \_\_\_\_\_  
World Conference? \_\_\_\_\_ International Convention? \_\_\_\_\_ UBP? \_\_\_\_\_  
What Specialized Trainings have you attended? \_\_\_\_\_ When? \_\_\_\_\_  
What Home Events have you attended or held? \_\_\_\_\_

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16. Why did you start your Unfranchise Business?

17. What is the domain name for your customers to access your Shop.com?

Name of your Sponsor: \_\_\_\_\_ Phone \_\_\_\_\_ Email \_\_\_\_\_

Name of your Certified Trainer: Dr. Terry White, ND See above for email and phone

Name of your Senior Partner: \_\_\_\_\_ Phone: \_\_\_\_\_ Email \_\_\_\_\_

Name of your Mentor: \_\_\_\_\_ Phone: \_\_\_\_\_ Email \_\_\_\_\_

Name of your Local Coordinator: \_\_\_\_\_ Phone \_\_\_\_\_ Email: \_\_\_\_\_

Have you read and worked through the Getting Started Guide? \_\_\_\_\_

Are you a Successful Unfranchise Owner Now? \_\_\_\_\_

What does A Successful Unfranchise Owner Mean to you? \_\_\_\_\_

What will you implement that you learned?